STATE OF MONTANA TERM CONTRACT

DEPARTMENT OF ADMINISTRATION
PURCHASING BUREAU
165 MITCHELL BUILDING
HELENA MT 59620-0135
PHONE: (406) 444-2575 FAX: (406) 444-2529

www.mt.gov/doa/ppd/index.htm

T.C. #435-W

FACSIMILE MACHINES

This is an exclusive contract

CONTRACT	FROM	July 1, 1997	CONTRACT YEAR	NEW (X)
PERIOD	ТО	August 31, 1998	YEAR	RENEW ()
VENDOR ADDRESS	Vario	us	ORDER ADDRESS	Various
ATTN:	ATTN:		ATTN:	
PHONE:			PHONE:	
FAX:			FAX:	

PRICES > See Attachments

DELIVERY ➤ Within 30 Days

F.O.B. Destination-Freight Prepaid

TERMS ➤ Net 30 Days

REMARKS:

- 1. Agencies shall place orders directly with the contract holder.
- 2. Attachments include: Technical highlights; pricing; warranty/maintenance costs; contract holders; and service locations.

GARY D. WILLEMS, Contracts Officer

AUTHORIZED SIGNATURE/DATE

REVISED 10/95

STATE OF MONTANA - TERM CONTRACT Standard Terms and Conditions

The following standard terms apply unless specifically stated otherwise within the term contract.

REFERENCE TO CONTRACT

The contract (Purchase Order) number MUST appear on all invoices, packing lists, packages and correspondence pertaining to the contract. Furnish all invoices in triplicate.

SHIPPING

Goods shall be shipped prepaid, F.O.B. Destination. In the event the terms specify F.O.B. Shipping Point, shipping charges will be prepaid and itemized as a separate line item on invoicing. Such shipments shall be via the least expensive way. The State reserves the right to refuse any C.O.D. delivery.

PAYMENT TERM

All payment terms will be computed from the date of delivery of goods OR receipt of a properly executed invoice, whichever is later. The State is allowed 30 days to pay such invoices.

TAX EXEMPTION

The State of Montana is exempt from Federal Excise Taxes (#81-0302402).

HAZARDOUS CHEMICAL INFORMATION

The contractor shall provide one set of the appropriate material safety data sheets and container label upon delivery of a hazardous chemical to the user agency. All safety data sheets and labels will be in accordance with the OSHA "Hazard Communication Rule", 29 CFR 1910 and 50-78-101 through 50-78-402 MCA.

VENUE

This contract is governed by the laws of Montana. The parties agree that any litigation concerning this bid, proposal or subsequent contract must be brought in the First Judicial District in and for the County of Lewis and Clark, State of Montana, and each party shall pay its own costs and attorney fees.

NON-DISCRIMINATION

The contractor must comply with the Montana Human Rights Act, the Civil Rights Act of 1964, the Age Discrimination Act of 1975, the Americans with Disabilities Act of 1990, and Section 504 of the Rehabilitation Act of 1973.

All hiring for goods and services purchased by this contract must be on the basis of merit and qualifications; there may not be discrimination on the basis of race, color, religion, creed, political ideas, sex, age, marital status, physical or mental disability, or national origin by the persons performing this contract.

The State of Montana does not discriminate on the basis of disability in admission to, access to, or operations of its programs, services, or activities. Individuals who need aids, alternative document formats or services for effective communications or other disability-related accommodations in the programs and services offered, are invited to make their needs and preferences known to this office. Please provide as much advance notice as possible for requests.

HOLD HARMLESS/INDEMNIFICATION

The contractor agrees to indemnify the state, its officials, agents, and employees, while acting within the scope of their duties as such, harmless from and against all claims, demands and causes of action of any kind or character, including the cost of defense, arising in favor of the contractor's employees or third parties on account of bodily or personal injuries, death, or damage to property arising out of services performed, goods or rights to intellectual property provided or omissions of services or in any way resulting from the acts or omission of the contractor and/or its agents, employees, subcontractors or its representatives under this agreement, all to the extent of the contractors negligence.

ACCESS AND RETENTION OF RECORDS

The contractor agrees to provide the Department, Legislative Auditor or their authorized agents, access to any records necessary to determine if the contract has been complied with. The contractor agrees to create and retain records supporting the services rendered (or goods delivered) for a period of three years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or third party.

CONFORMANCE WITH INVITATION FOR BID/PROPOSAL No alteration in any of the terms, conditions, delivery, price, quality, quantities or specifications of the order as established by quotation from the contractor, shall be granted without prior written consent of the Purchasing Bureau. Goods delivered which do not conform to the contract terms, conditions and specifications may be rejected and returned at the contractor's expense.

State agencies will place orders directly with the contractor during regular working hours. Orders may be placed by phone and will be confirmed with a written memo or purchase order. The agency will reference the term contract number on all purchase orders or correspondence pertaining to the contract.

Revised 02/98

1. PURPOSE

This is a multi-vendor statewide term contract for the purchase of facsimile machines by State agencies.

The equipment is to be used for the transmission and reception of documents over voice grade common carrier network facilities. All machines must be CCITT Group 3 compatible.

2. GENERAL INFORMATION

State agencies are required to use this contract for facsimile machine purchases unless their needs are not met through this contract.

The State has been divided into nine (9) geographic areas, per the attached map. A contract holder must be authorized to sell/service fax machines in the geographic areas noted and must be able to comply with all service and time limitation requirements as indicated. Failure of a contractor to comply with the service requirements will result in cancellation of their contract.

Each agency will be responsible for determining the category and facsimile machine that best meets their needs, considering all factors, including service requirements.

3. DEFINITIONS

Agency means a department, commission, council, board, bureau, committee, institution, government corporation, or other entity, or official of the legislative, executive, or judicial branch of this State and its political subdivisions, including the Board of Regents and the Montana University System. It does not include cities, counties, municipalities and school districts.

<u>Bidder</u> means the seller of equipment, supplies, and services who submits a response to this IFB.

<u>Contractor</u> means the seller of facsimile machines, supplies, and services with whom a contract is awarded from this Invitation for Bid.

<u>Preventative Maintenance</u> means maintenance as recommended by the original equipment manufacturer. (Documentation to be provided upon demand)

<u>Term Contract (T.C.)</u> means a written agreement, for a specified period of time, between the State of Montana and the successful contractor(s)

as a result of the IFB.

4. ISSUING OFFICE

This Contract is issued by the Department of Administration, Purchasing Bureau, for the State of Montana. Inquiries regarding clarification of purchase procedures should be addressed to:

Gary D. Willems, Purchasing Agent Purchasing Bureau Room #165, Mitchell Building Helena MT 59620 Telephone: (406) 444-3313

Fax: (406) 444-2529

Questions regarding details of a specific machine should be directed to the contract holder.

5. CONTRACT TERM

The contract term will be for a period of twelve (12) months from date of award.

The contractor will be required to honor all purchase requests that are prepared, dated, and issued prior to the date of expiration of the contract, if received by the contractor within a period of fifteen (15) days following the date of expiration.

6. CANCELLATION

The State, by written notice of cancellation to a contractor, may terminate all or any part of the contract for any one of the following circumstances:

- a. The contractor fails to deliver or perform within the time frames specified.
- b. The contractor's equipment is rejected for failure to meet performance requirements.
- c. The contractor fails to perform other provisions of this contract and to remedy the situation within a period of ten (10) days after receipt of notice.

7. PRODUCT DISCONTINUANCE

If a product or model is discontinued by the manufacturer, the Purchasing Bureau \underline{may} allow the contractor to provide a substitute for the discontinued item. The contractor shall request permission from the

Purchasing Bureau to substitute a new product or model and shall provide the following:

- a. A formal announcement from the manufacturer that the product or model has been discontinued.
- b. Documentation that the replacement model meets or exceeds the specifications of the specific category.

8. WORKERS' COMPENSATION/INDEPENDENT CONTRACTORS EXEMPTION

The successful bidder, or each installing dealer if the contract holder will not be on-site, is required to supply the Purchasing Bureau with proof of Workers' Compensation Insurance or Independent Contractors Exemption covering the contractor while performing work for the State of Montana (Reference 39-71-120/401/405 Montana Code Annotated). The proof of insurance/exemption must be valid for the entire contract period and must be received by the Purchasing Bureau with the bid response.

**NOTE: CONTRACTS MAY NOT BE ISSUED TO BIDDERS WHO FAIL TO PROVIDE THE REQUIRED DOCUMENTATION WITH THEIR BID.

Coverage may be provided through a private carrier or through the State Compensation Mutual Insurance Fund (406) 444-6500. An exemption can be obtained through the Department of Labor, Employment Relations Division (406) 444-7734.

9. DOCUMENTATION REQUIRED WITH IFB "Deleted"

10. NEW MACHINES

All machines must be new, of current production, and include the manufacturer's standard equipment and accessories. If a facsimile machine requires the use of supplemental equipment in order to meet the functional specification requirements of the Contract, then the bid price must include such supplemental equipment.

11. DEMONSTRATION UNITS

Each agency reserves the option of requiring the contractor to provide demonstration units, identical to those accepted under the contract, for a period of up to seven (7) calendar days for the purpose of demonstrating satisfactory performance under actual operating conditions.

12. MANUALS

Manuals containing operating and service instructions shall be delivered with each facsimile machine. The manual(s) must outline all necessary service and operating instructions, including necessary warnings and safety precautions.

13. ELECTRICAL SERVICE

Equipment must be suitable for use with standard electrical service. If other than 110V is required, it is the contractor's responsibility to notify the proper agency personnel prior to ordering. Facsimile machines requiring electrical protection devices shall be quoted with the cost of such devices included in the price of the machine.

14. WARRANTY

All equipment includes installation and an <u>on-site</u> warranty, valid for at least a ninety (90) day period.

15. MAINTENANCE

Maintenance shall be provided during normal working hours, 8:00 a.m. to 5:00 p.m., Monday through Friday, excluding holidays.

During the warranty and maintenance periods, the contractor shall provide such labor, materials, parts, and transportation for its employees as may be necessary. All will be provided at no additional cost to the State (exception - see 15.g.).

- a. The contractor shall perform preventative maintenance as recommended by the manufacturer, but **NOT LESS** than one time per year. Preventative maintenance shall be performed at no additional cost to the State.
- b. The contractor shall provide service personnel certified by the equipment manufacturer to service the equipment. The State may require documentation verifying technician qualifications.
- c. The contractor shall maintain a stock of repair and replacement parts sufficient to keep the equipment under this contract in an operational condition for a minimum of three (3) years from cessation of manufacture of the equipment.

FACSIMILE MACHINES

- d. The contractor must provide each agency with a list of the service center(s) that will be used to maintain the equipment, including the locations they serve. The list must include the business name, address, telephone number, and name of the service technician to be contacted for maintenance.
- e. The contractor shall be on call to perform <u>normal</u> and <u>emergency</u> <u>maintenance</u> within eight (8) business hours at any location where they have placed a machine. Failure to do so will be a violation of this contract and may result in contract cancellation.
- f. Contractor have quoted maintenance rates for the first **FULL YEAR** following expiration of the stated warranty period and, for two (2) successive years thereafter. (See attachment)
- g. Contractors must provide the ordering agency with a detailed list of parts and/or supplies which <u>WILL NOT</u> be covered under a maintenance program.
- h. Agencies **must** select the first year maintenance prior to expiration of the initial warranty period. Subsequent maintenance contracts must be requested prior to expiration of current maintenance contracts.

16. DELIVERY, INSTALLATION, AND TRAINING

Facsimile machines must be delivered, completely assembled, adjusted, and all standard and supplemental equipment installed and the facsimile machine prepared for operation.

- a. The contractor shall be responsible for the on-site installation. If shipping is required, all facsimile equipment shall be shipped F.O.B. destination, freight prepaid.
- b. The contractor shall complete the installation and have the facsimile equipment in service within twenty (20) calendar days after confirmation of an order, unless an alternative schedule is agreed to by the agency.
- c. Each agency will be responsible for ordering and installation of the telephone service line for use with the facsimile equipment.
- d. Upon installation, or within three (3) days after installation, the contractor shall provide complete operational training at the user's site. Training costs are included in the contract price.
- e. The contract price includes the initial toner, developer, drum, etc., as applicable, for each machine. Paper will be provided by the ordering agency.

17. PRICE QUOTATIONS

This contract establishes maximum pricing. In the event the manufacturer's general price schedule or any item contained therein decreases during the contract period, the State shall be granted the full benefits of a corresponding price reduction on equipment/supplies to be purchased from this contract.

18. MULTIPLE AWARDS "Deleted"

19. EXCLUSIVE CONTRACT

The intent of this contract is to provide state agencies with an expedited means of procuring supplies and/or services. This contract is considered to be an "Exclusive" use contract and State agencies must obtain the specified product/service from the Term Contract holder (s), unless the contract allows otherwise. However, the Purchasing Bureau does not guarantee any minimum usage totals and it is the individual agency's responsibility to comply with the terms of the contract.

20. COOPERATIVE PURCHASING

In cooperation with the political subdivisions that have signed Cooperative Purchasing Agreements with the Purchasing Bureau, the Contract Holder agrees to provide these subdivisions with the offered goods and services, per the prices, terms, and conditions of this contract.

21. PROCUREMENT CARD

The State of Montana has implemented a Procurement Card (MasterCard) Program to enable agencies the ability to charge purchases made from this contract. State agencies may prefer this method of payment and the contract holder must provide this option for payment

22. AGENCY ORDERING PROCEDURES

After determining the facsimile machine that best meets their requirements, AGENCIES SHALL PLACE ALL ORDERS DIRECTLY WITH THE CONTRACT HOLDER. Requisitions/Purchase Orders will no longer go through the Purchasing Bureau.

23.	CONTRACTORS ORDERING ADDRESS
	(See Attachment)

PLAIN PAPER FACSIMILE MACHINES CATEGORY 1

BRAND/MODEL	MODEM SPEED	TRANSMIT SPEED/PAGE	ADF PAGES	PRINT METHOD	PRINT SPEED	MEMORY PAGES	DUAL ACCESS	PAPER CAPACITY	WARRANTY PERIOD	PRICE	DEALER/AREA
CANON CFX-B380IF	14.4	6 SEC	20	BUBBLE JET		42		150	90 DAYS	731.50	CANON USA/ALL
DEX 625	9600	9 SEC	30	LED		13		250	90 DAYS	1090.00	DAVIS BUSINESS/3-7
HP OFFICEJET	9600	10 SEC	20	INKJET		24		100	1 YEAR	565.00	EMPIRE OFFICE/5
LANIER 1110 LANIER 1110MFD	14.4	6 SEC	20	LED		14		150	90 DAYS	995.00 1174.00	STRINGER/1-8
MINOLTA 1800	14.4	7 SEC	20	LASER		16		150	90 DAYS	1088.00	MINOLTA CORP/2-9
MURATEC F-10	9600	15 SEC	20	THERMAL TRANSFER				110	90 DAYS	535.00	MURATA/ALL
MURATEC F-60	9600	12 SEC	20	THERMAL TRANSFER		58		250	90 DAYS	715.00	MURATA/ALL
OKIDATA 5300	14.4	6 SEC	30	LED		17		250	1 YEAR 90 DAYS	1098.00 1055.00	GAGNONS DUP/2,3,5,6 WESTERN BUS/1,2
OMNIFAX MFP6000	14.4	10 SEC	20	THERMAL TRANSFER		30		200	90 DAYS	495.00	DANKA/OMINIFAX/ALL
PANAFAX UF-332	14.4	6 SEC	20	INKJET		30		100	1 YEAR	774.00	PANASONIC/1-8
RICOH MV74	9600	9 SEC	15	INKJET		29		150	90 DAYS	622.00	RICOH CORP/ALL
SAVIN 3615C	9600	9 SEC	15	INKJET		29		150	90 DAYS 1 YEAR	995.00 995.00	J&H OFFICE/6,8 A PLUS LASER/1,2
SHARP FO 1460	9600	9 SEC	20	THERMAL TRANSFER		34		200	90 DAYS	409.00	SHARP ELECT/ALL
XEROX PRO 535	9600	9 SEC	20	LASER		155		160	90 DAYS	1120.00	MTN WEST XERO/ALL

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PLAIN PAPER FACSIMILE MACHINES CATEGORY 1 WARRANTY/MAINTENANCE COSTS

BRAND/MODEL	WARRANTY PERIOD	*1ST YEAR MAINT COSTS	2ND YEAR MAINT COSTS	3RD YEAR MAINT COSTS
CANON CFX-B380IF	90 DAYS	153.00	204.00	204.00
DEX 625	90 DAYS	207.00	255.00	255.00
HP OFFICEJET	1 YEAR	220.00	250.00	250.00
LANIER 1110	90 DAYS	157.50	210.00	210.00
LANIER 1110MFD	90 DAYS	225.00	250.00	250.00
MINOLTA 1800	90 DAYS	96.00	135.00	142.00
MURATEC F-10	90 DAYS	135.00	159.00	159.00
MURATEC F-60	90 DAYS	150.00	225.00	225.00
OKIDATA 5300 (GAGNONS DUP)	1 YEAR	N/C	348.00	348.00
OKIDATA 5300 (WESTERN BUS)	90 DAYS	162.00	216.00	216.00
OMNIFAX MFP6000	90 DAYS	120.00	160.00	160.00
PANAFAX UF-332	1 YEAR	N/C	265.00	265.00
RICOH MV74	90 DAYS	140.00	270.00	390.00
SAVIN 3615C (J&H OFFICE)	90 DAYS	180.00	200.00	200.00
SAVIN 3615C (A PLUS LASER)	1 YEAR	N/C	200.00	200.00
SHARP FO 1460	90 DAYS	81.00	108.00	108.00
XEROX PRO 535	90 DAYS	124.00	165.00	165.00

^{*}NOTE - 1ST YEAR MAINTENANCE INCLUDES WARRANTY PERIOD

PLAIN PAPER FACSIMILE MACHINES CATEGORY 2

BRAND/MODEL	MODEM SPEED	TRANSMIT SPEED/PAGE	ADF PAGES	PRINT METHOD	PRINT SPEED	MEMORY PAGES	DUAL ACCESS	PAPER CAPACITY	WARRANTY PERIOD	PRICE	DEALER/AREA
CANON CFX-L 4000	14.4	6 SEC	30	LASER		32	YES	250	90 DAYS	1082.50	CANON USA/ALL
DEX 625	9600	9 SEC	30	LED		13	YES	250	90 DAYS	1090.00	DAVIS BUSINESS/3-7
LANIER 1140MFD	14.4	7 SEC	30	LED		32	YES	250	90 DAYS	1549.00	STRINGER/1-8
MINOLTA 1800	14.4	7 SEC	30	LASER		16	YES	150	90 DAYS	1088.00	MINOLTA CORP/2-9
MITA LDC720	9600	9 SEC	30	LASER		15	YES	250	90 DAYS	1335.00	EMPIRE OFFICE/5
MURATEC F-76	9600	9 SEC	30	LED		14	NO	250	90 DAYS	920.00	MURATEC/ALL
OMNIFAX MFP 350	14.4	6 SEC	20	INKJET		30	SEMI	100	90 DAYS	850.00	DANKA/OMNIFAX/ALL
PANAFAX UF-342	14.4	6 SEC	30	INKJET		30	YES	150	1 YEAR	918.00	PANASONIC/1-8
RICOH MV310	9600	9 SEC	30	LASER		45	YES	250	90 DAYS	1983.00	RICOH CORP/ALL
RICOH 1700L	14.4	6 SEC	30	LASER		18	YES	150	90 DAYS	1408.00	DAVIS BUSINESS/3-7
SAVIN 3650	14.4	6 SEC	30	LASER		18	YES	150	1 YEAR	1235.00	A PLUS/1,2
SAVIN 3655	14.4	6 SEC	30	LASER		18	YES	150	90 DAYS	1480.00	J&H OFFICE/6,8
SHARP FO-2600	9600	13 SEC	20	LASER		39	SEMI	100	90 DAYS	643.00	SHARP ELEC/ALL
XEROX PRO 535	9600	9 SEC	20	LASER		155	YES	160	90 DAYS	1120.00	MTN WEST XERO/ALL

PLAIN PAPER FACSIMILE MACHINES CATEGORY 2 WARRANTY/MAINTENANCE COSTS

BRAND/MODEL	WARRANTY PERIOD	*1ST YEAR MAINT COSTS	2ND YEAR MAINT COSTS	3RD YEAR MAINT COSTS
CANON CFX-L 4000	90 DAYS	297.00	396.00	396.00
DEX 625	90 DAYS	207.00	255.00	255.00
LANIER 1140MFD	90 DAYS	195.00	260.00	260.00
MINOLTA 1800	90 DAYS	96.00	135.00	142.00
MITA LDC720	90 DAYS	221.95	295.00	295.00
MURATEC F-76	90 DAYS	195.00	228.00	228.00
OMNIFAX MFP 350	90 DAYS	117.00	156.00	156.00
PANAFAX UF-342	1 YEAR	N/C	275.00	275.00
RICOH MV310	90 DAYS	435.00	835.00	1205.00
RICOH 1700L	90 DAYS	195.00	260.00	260.00
SAVIN 3650	1 YEAR	N/C	250.00	250.00
SAVIN 3655	90 DAYS	180.00	200.00	200.00
SHARP FO-2600	90 DAYS	108.75	145.00	145.00
XEROX PRO 535	90 DAYS	124.00	165.00	165.00

^{*}NOTE - 1ST YEAR MAINTENANCE INCLUDES WARRANTY PERIOD

PLAIN PAPER FACSIMILE MACHINES CATEGORY 3

BRAND/MODEL	MODEM SPEED	TRANSMIT SPEED/PAGE	ADF PAGES	PRINT METHOD	PRINT SPEED	MEMORY PAGES	DUAL ACCESS	PAPER CAPACITY	WARRANTY PERIOD	PRICE	DEALER/AREA
CANON LC8500	14.4	6 SEC	50	LASER	8 PPM	80	YES	600	90 DAYS	1638.15	CANON USA/ALL
DEX 645	9600	9 SEC	30	LED	5 PPM	80	YES	250	90 DAYS	1428.00	DAVIS BUSINESS/3-7
LANIER 1160MFD	14.4	7 SEC	30	LED	6 PPM	64	YES	250	90 DAYS	1832.00	STRINGER/1-8
MINOLTA 2500w/TRAY	14.4	6 SEC	30	LASER	6 PPM	30	YES	400	90 DAYS	1397.00	MINOLTA CORP/2-9
MINOLTA 3500	14.4	6 SEC	30	LASER	6 PPM	60	YES	150	90 DAYS	1492.00	MINOLTA CORP/2-9
MITA LDC770	14.4	6 SEC	30	LASER	6 PPM	60	YES	250	90 DAYS	1731.00	EMPIRE OFFICE/5
MURATEC F-82	9600	9 SEC	30	LED	8 PPM	78	YES	250	90 DAYS	1650.00	MURATA/ALL
MURATEC F-86	14.4	6 SEC	30	LED	5 PPM	86	YES	500	90 DAYS	1446.00	MURATA/ALL
OKIDATA 2600	14.4	3 SEC	50	LED	10 PPM	64	YES	250	1 YEAR	1968.00	GAGNONS DUP/2,3,5,6
OKIDATA 2450	14.4	6 SEC	30	LED	8 PPM	35	YES	250	1 YEAR	1728.00	GAGNONS DUP/2,3,5,6
OKIDATA 5600	33.6	3 SEC	30	LED	8 PPM	35	YES	250	90 DAYS	1485.00	WESTERN BUS/1,2
OMNIFAX L620	14.4	6 SEC	30	LASER	6 PPM	80	SEMI	200	90 DAYS	1065.00	DANKA/OMNIFAX/ALL
PANAFAX UF-550	9600	10 SEC	30	LASER	5 PPM	97	YES	250	1 YEAR	1306.00	PANASONIC/1-8
RICOH MV106	14.4	6 SEC	30	LASER	6 PPM	53	YES	150	90 DAYS	1644.00	DAVIS BUS/3-7
RICOH 3700L	14.4	6 SEC	30	LASER	6 PPM	40	YES	250	90 DAYS	2328.00	DAVIS BUS/3-7
RICOH MV310	9600	9 SEC	30	LASER	10 PPM	45	YES	250	90 DAYS	1938.00	RICOH CORP/ALL
SAVIN 3680	14.4	6 SEC	30	LASER	10 PPM	40	YES	250	1 YEAR	1925.00	A PLUS LASER/1,2
SHARP FO-3850	14.4	6 SEC	50	LASER	8 PPM	88	YES	500	90 DAYS	1660.00	SHARP ELEC/ALL
SHARP FO-4500	14.4	6 SEC	50	LASER	8 PPM	50	YES	650	90 DAYS	1739.00	SHARP ELECT/ALL
XEROX PRO610	14.4	6 SEC	30	LASER	6 PPM	40	YES	250	90 DAYS	1795.00	MTN WEST XERO/ALL
XEROX 7042	14.4	6 SEC	30	LASER	8 PPM	75	YES	250	90 DAYS	1995.00	MTN WEST XERO/ALL

PLAIN PAPER FACSIMILE MACHINES CATEGORY 3 WARRANTY/MAINTENANCE COSTS

BRAND/MODEL	WARRANTY PERIOD	*1ST YEAR MAINT COSTS	2ND YEAR MAINT COSTS	3RD YEAR MAINT COSTS
CANON LC8500	90 DAYS	459.00	612.00	612.00
DEX 645	90 DAYS	207.00	255.00	255.00
LANIER 1160MFD	90 DAYS	225.00	300.00	300.00
MINOLTA 2500w/TRAY	90 DAYS	157.00	221.00	232.00
MINOLTA 3500	90 DAYS	157.00	221.00	232.00
MITA LDC770	90 DAYS	221.95	295.00	295.00
MURATEC F-82	90 DAYS	294.00	375.00	375.00
MURATEC F-86	90 DAYS	240.00	282.00	282.00
OKIDATA 2600	1 YEAR	N/C	348.00	348.00
OKIDATA 2450 (GAGNON'S DUP)	1 YEAR	N/C	348.00	348.00
OKIDATA 5600 (WESTERN BUS)	90 DAYS	162.00	216.00	216.00
OMNIFAX L620	90 DAYS	135.00	180.00	180.00
PANAFAX UF-550	1 YEAR	N/C	350.00	350.00
RICOH MV106	90 DAYS	195.00	260.00	260.00
RICOH 3700L	90 DAYS	195.00	260.00	260.00
RICOH MV310	90 DAYS	435.00	835.00	1205.00
SAVIN 3680	90 DAYS	N/C	300.00	300.00
SHARP FO-3850	90 DAYS	153.75	205.00	205.00
SHARP FO-4500	90 DAYS	189.00	252.00	252.00
XEROX PRO610	90 DAYS	180.00	250.00	260.00
XEROX 7042	90 DAYS	225.00	356.00	375.00

^{*}NOTE - 1ST YEAR MAINTENANCE INCLUDES WARRANTY PERIOD

PLAIN PAPER LASER FACSIMILE MACHINES CATEGORY 4

BRAND/MODEL	MODEM SPEED	TRANSMIT SPEED/PAGE	ADF PAGES	PRINT METHOD	PRINT SPEED	MEMORY PAGES	DUAL ACCESS	PAPER CAPACITY	WARRANTY PERIOD	PRICE	DEALER/AREA
CANON LC9800	33.6	3 SEC	50	LASER	8 PPM	80	YES	1600	90 DAYS	1846.00	CANON USA/ALL
LANIER 7560	14.4	6 SEC	50	LASER	10 PPM	64	YES	250	90 DAYS	2609.00	STRINGER/1-8
MURATEC F-120	14.4	6 SEC	50	LASER	6 PPM	78	YES	650	90 DAYS	2132.00	MURATA/ALL
OMNIFAX L535	14.4	6 SEC	50	LASER	10 PPM	120	YES	250	90 DAYS	1897.00	DANKA/OMNIFAX/ALL
PANAFAX UF-770	14.4	6 SEC	50	LASER	10 PPM	70	YES	250	1 YEAR	1793.00	PANASONIC/1-8
RICOH 4700L	14.4	6 SEC	50	LASER	10 PPM	73	YES	250	90 DAYS	2479.00	RICOH CORP/ALL
SAVIN 3690	14.4	6 SEC	50	LASER	10 PPM	73	YES	250	1 YEAR	2595.00 2925.00	A PLUS/1,2 EMPIRE OFC/5
SHARP FO-6500	14.4	6 SEC	50	LASER	8 PPM	108	YES	1150	90 DAYS	2320.00	SHARP ELECT/ALL
SHARP FO-5500	14.4	6 SEC	50	LASER	8 PPM	114	YES	650	90 DAYS	2145.00	SHARP ELECT/ALL
XEROX PRO 735	14.4	6 SEC	50	LASER	11 PPM	160	YES	250	90 DAYS	2795.00	MTN WEST XERO/ALL
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PLAIN PAPER LASER FACSIMILE MACHINES CATEGORY 4

WARRANTY/ MAINTENANCE COSTS

BRAND/MODEL	WARRANTY PERIOD	*1ST YEAR MAINT COSTS	2ND YEAR MAINT COSTS	3RD YEAR MAINT COSTS
CANON LC9000	90 DAYS	459.00	612.00	612.00
LANIER 7560	90 DAYS	330.00	440.00	440.00
MURATEC F-120	90 DAYS	294.00	375.00	375.00
OMNIFAX L535	90 DAYS	171.00	228.00	228.00
PANAFAX UF-770	1 YEAR	N/C	350.00	350.00
RICOH 4700L	90 DAYS	405.00	780.00	1125.00
SAVIN 3690 (A PLUS LASER)	1 YEAR	N/C	360.00	360.00
SAVIN 3690 (EMPIRE OFC)	90 DAYS	275.00	325.00	325.00
SHARP FO-6500	90 DAYS	189.00	252.00	252.00
SHARP FO-5500	90 DAYS	189.00	252.00	252.00
XEROX PRO 735	90 DAYS	338.00	450.00	450.00

*NOTE - 1ST YEAR MAINTENANCE INCLUDES WARRANTY PERIOD

PLAIN PAPER FACSIMILE MACHINES CATEGORY 5

BRAND/MODEL	MODEM SPEED	TRANSMIT SPEED/PAGE	ADF PAGES	PRINT METHOD	PRINT SPEED	MEMORY PAGES	DUAL ACCESS	PAPER CAPACITY	WARRANTY PERIOD	PRICE	DEALER/AREA
CANON GP30F	14.4	6 SEC	50	LASER	30 PPM	1500	YES	1500	90 DAYS	14431.50	CANON USA/1,2,3,6,8
CANON GP200F	14.4	6 SEC	50	LASER	20 PPM	628	YES	6	90 DAYS	11431.50	CANON USA/1,2,3,6,8
KONICA 7410/W INTERFACE	14.4	6 SEC	30	LASER	12 PPM	71	YES	250	90 DAYS	2250.00	WESTERN BUS/1,2
LANIER 5112	14.4	6 SEC	30	LASER	12 PPM	80	YES	250	90 DAYS	1995.00	STRINGER/1-8
MINOLTA 2500	14.4	6 SEC	30	LASER	6 PPM	150	YES	400	90 DAYS	1695.00	MINOLTA CORP/3-9
MINOLTA 3500	14.4	6 SEC	30	LASER	6 PPM	60	YES	400	90 DAYS	1492.00	MINOLTA CORP/3-9
MITA AF 1200	14.4	6 SEC	50	LASER	12 PPM	60	YES	250	90 DAYS	3095.00	EMPIRE OFFICE/5
MURATEC F-120	14.4	6 SEC	50	LASER	6 PPM	78	YES	650	90 DAYS	3134.00	MURATA/ALL
OMNIFAX L630	14.4	6 SEC	30	LASER	6 PPM	60	YES	250	90 DAYS	1606.00	DANKA/OMNIFAX/ALL
PANAFAX UF-550	9600	10 SEC	30	LASER	5 PPM	97	YES	250	1 YEAR	1921.00	PANASONIC/1-8
RICOH MV715	14.4	6 SEC	30	LASER	10 PPM	113	YES	500	90 DAYS	4282.00	RICOH CORP/ALL
SAVIN 3655	14.4	6 SEC	30	LASER	6 PPM	175	YES		90 DAYS	1850.00	J&H OFFICE/6,8
SAVIN 9910DPE	14.4	6 SEC	30	LASER	10 PPM	52	YES	250	1 YEAR	2550.00	A PLUS LASER/1,2
TOSHIBA TF621	9600	9 SEC	30	LED	5 PPM	83	YES	250	90 DAYS	2165.00	GAGNONS DUP/2,3,5,6
XEROX PRO610	14.4	6 SEC	30	LASER	8 PPM	40	YES	250	90 DAYS	2395.00	MTN WEST XERO/ALL

PLAIN PAPER FACSIMILE MACHINES CATEGORY 5 WARRANTY/MAINTENANCE COSTS

BRAND/MODEL	WARRANTY PERIOD	*1ST YEAR MAINT COSTS	2ND YEAR MAINT COSTS	3RD YEAR MAINT COSTS
CANON GP30F	90 DAYS	1618.20	2157.60	2157.60
CANON GP200F	90 DAYS	1049.40	1399.20	1399.20
KONICA 7410/W INTERFACE	90 DAYS	180.00	240.00	240.00
LANIER 5112	90 DAYS	281.25	375.00	375.00
MINOLTA 2500	90 DAYS	157.00	221.00	232.00
MINOLTA 3500	90 DAYS	157.00	221.00	232.00
MITA AF 1200	90 DAYS	400.00	450.00	450.00
MURATEC F-120	90 DAYS	419.00	375.00	375.00
OMNIFAX L630	90 DAYS	171.00	228.00	228.00
PANAFAX UF-550	1 YEAR	N/C	350.00	350.00
RICOH MV715	90 DAYS	520.00	985.000	1400.00
SAVIN 3655	90 DAYS	180.00	200.00	200.00
SAVIN 9910DPE	1 YEAR	N/C	410.00	410.00
TOSHIBA TF621	90 DAYS	N/C	348.00	348.00
XEROX PRO610	90 DAYS	180.00	250.00	260.00

*NOTE - 1ST YEAR MAINTENANCE INCLUDES WARRANTY PERIOD

CONTRACT HOLDERS - ORDERING ADDRESS

A Plus Laser 1260 West Broadway Missoula MT 59802

Contact: Marla J Stanton Phone: (406)721-1627

Canon USA Inc

Attn: Order Processing

2110 Washington Blvd Suite #150

Arlington VA 22204-5799

Contact: Local Dealer- See Attached Order Listing

Phone: (703)807-3183

Danka/Omnifax

7340 S Alton Way Suite G

Englewood CO 80112

Contact: Local Dealer-See Attached Order Listing

Phone: (800)289-7776

Davis Business Machines Inc

1429 Helena Ave Helena MT 59601

Contact: Local Dealer-See Attached Order Listing

Phone: (406)442-9810

Empire Office Machines Inc

821 North Main Helena MT 59601

Contact: Jerry L Olsen Phone: (406)442-8890

Gagnon's Duplicating Equipment

1350 Cherry St Helena MT 59601 Contact: Steve Gagnon Phone: (406)442-6686

J & H Office Equipment

203 Haggerty Lane Bozeman MT 59715 Contact: Janet White Phone: (406)586-3103

Minolta Corporation 101 Williams Drive Ramsey NJ 07446

Contact: Local Dealer-See Attached Order Listing

Phone: (301)731-0911

CONTRACT HOLDERS - ORDERING ADDRESS

Mountain West Xerographics 32 W 6th Ave Helena MT 59601

Contact: Sherri Porch Phone: (406)449-8870

Murata Business Systems Inc

5560 Tennyson Parkway Plano TX 75024-3099

Contact: Local Dealer-See Attached Order Listing

Phone: (972)403-3498

Panasonic Office Products Company

C/o Local Dealer (See List)

Two Panasonic Way Secaycus NJ 07094 Contact: Linda Perkins Phone: (206)392-6909

Ricoh Corporation Attn: Order Processing

5 Dedrick Place

West Caldwell NJ 07006

Contact: Local Dealer-See Attached Order List

Phone: (201)882-2000

Sharp Electronics Corp Inc C/O Authorized Sharp Dealer Sharp Plaza Gov't Sales Box B

Mahwah NJ 07430

Contact: Bruce Ogrodnik
Phone: (201)529-8932

Stringer Business Systems of Montana

601 South Orange Missoula MT 59801 Contact: Tim Stenlund Phone: (406)721-6681

Western Business Equipment Inc

1245 W Broadway Missoula MT 59802 Contact: Paul T Gierach Phone: (406)549-6488

Canon USA Inc

Dealer

Location

Automated Office Systems Inc
2402 Sixth Ave North

Billings

Billings MT 59101 (406)256-0900

J&h Office EquipmentBozeman203 Haggarty LaneBozeman

Bozeman MT 59715 (406)586-3103

Superior Business Equipment Great Falls, Havre, Lewistown,

Helena 1001 Central Ave Great Falls MT 59401 (406)727-7462

Ikon Office Solutions Missoula, Kalispell, Butte, Dillon

330 N Higgins Missoula MT 59807 (406)549-4225

Star Printing & Supply Company Miles City

13 North 6th Street Miles City MT 59301 (406)232-0450

Will's Office World Inc Glasgow, Wolf Point

128 Main Street
Wolf Point MT 59201
(406)653-2630

Boss Office Products Inc Glendive

120 West Towne Glendive MT 59330 (406)365-2374

Automated Office Equipment Butte

83 East Park Butte MT 59701 (406)723-7260

Danka/Omnifax

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<u>Dealer</u>	<u>Location</u>
Industrial Electronics 201 Erie PO Box 31632 Billings MT 59107 (406)259-1212	Billings
Comtronics PO Box 1409 Bozeman MT 59715 (406)586-3838	Bozeman
Davis Business Machines 2630 West Main Bozeman MT 59715 (406)587-0073	Bozeman
Davis Business Machines 819 Central Ave Great Falls MT 59401 (406)727-4550	Great Falls
Falls Communication 814 5th St South Great Falls MT 59405 (406)727-6171	Great Falls
Capital TV 1001 Poplar Helena MT 59601 (406)442-2640	Helena
Don Liles PO Box 4043 Helena MT 59601 (406)449-7121	Helena

Davis Business Machines

The Following Service Centers Are Applicable to All Equipment Offered by Davis Business Machines Inc.

<u>Location</u>

Davis Business Machines Inc Areas 3 & 5

1429 Helena Avenue Helena MT 59601

Contact: Loren Davis or

Joel Davis
Phone: 406-442-9810
Fax: 406-442-9478

Davis Business Machines Inc Areas 4 & 7

819 Central Avenue Great Falls MT 59401 Contact: Mike Murphy or

Gene Samuels
Phone: 406-727-4550
Fax: 406-727-5065

Davis Business Machines Inc Areas 6 & 3

2630 West Main St Bozeman MT 59718

Contact: Dale Firmam or

Marty Dues
Phone: 406-587-0073
Fax: 406-587-3138

Minolta Corporation

Dealer Location

Anders Office Equipment Missoula

1290 South Third Street West

Missoula MT 59801

Contact: Byrne (Biz) Greer

Phone: 406-549-4143 Fax: 406-543-6715

Davis Business Machines Bozeman

2630 West Main Street Bozeman MT 59715 Contact: Marty Dues

Phone: 406-587-0073 Fax: 406-587-3138

Davis Business Machines Helena

1429 Helena Avenue Helena MT 59601 Contact: Joel Davis Phone: 406-442-9810 Fax: 406-442-9478

Davis Business Machines Great Falls

819 Central Ave

Great Falls MT 59401 Contact: Dave Kiel Phone: 406-727-4550 Fax: 406-727-5065

Peterson Typewriter Exchange Inc Billings

502 North 32nd Street Billings MT 59101 Contact: Mark Woodard Phone: 406-245-5151 Fax: 406-245-7516

Thirud Office Supply Inc Sidney

301 South Central Sidney MT 59270

Contact: Troy Holstein Phone: 406-482-1800 Fax: 406-482-6713

<u>Murata Business Systems Inc</u>

<u>Dealer</u>	<u>Location</u>
Billings Typewriter & Office 2914 First Ave N Billings MT 59101 Contact: Chris Munson Phone: 406-245-5776 Fax: 406-245-8916	Zone 8
Anders Office Equipment 1525 South Russell Missoula MT 59801 Contact: Jim Davenport Phone: 406-549-4143 Fax: 406-543-6715	Zone 2
IKON Office Solutions 3104 W Broadway Missoula MT 59802 Contact: Alan Gold Phone: 406-549-4225 Fax: 406-549-6766	Zone 2
IKON Office Solutions 1729 Highway 35 East Kalispell MT 59901 Contact: Alan Gold Phone: 406-752-6154 Fax: 406-752-6156	Zone 1
IKON Office Solutions 3738 Harrison Ave Butte MT 59701 Contact: Alan Gold Phone: 406-494-6767 Fax: 406-494-6762	Zone 3,5,6
IBM Computer Services C/O Murata Business Systems Inc 5560 Tennyson Parkway Plano TX 75024-3099 Contact: Rick Lucan Phone: 800-347-3296 Fax: 972-403-3465	Zone All

Panasonic Office Products Co

Authorized Panasonic dealers for ordering and servicing of facsimile equipment are:

<u>Dealer</u> <u>Location</u>

Gagnon's Reprographics 308 9th Ave South Great Falls MT 59405-4034 Contact: Becky Gagnon Phone: 406-727-2278

ABC Copiers 88 North Main Street Kalispell MT 59901 Contact: Dick Bedrin Phone: 406-752-2679

Western Office Equipment 514 N 32nd Street Billings MT 59101 Contact: Greg Erickson Phone: 406-245-3029

Star Printing & Supply 13 N 6th Street Miles City MT 59301 Contact: Russ Rebsom Phone: 406-232-0450

Ricoh Corporation

<u>Dealer</u>	<u>Location</u>
H & H Business Systems Inc 275 Corporate Ave #405 Kalispell MT 59901 Contact: Brad Fabel Phone: 800-635-1503	Area 1
H & H Business Systems Inc 2434 West Central Missoula MT 59801 Contact: Steve Larsen Phone: 800-635-1503	Area 2
Davis Business Machines Inc 1429 Helena Ave Helena MT 59601 Contact: Tim Fredericks Phone: 406-442-9810	Area 3
Davis Business Machines Inc 819 Central Ave Great Falls MT 59401 Contact: Gene Samuels Phone: 406-727-4550	Area 4
Davis Business Machines Inc 1429 Helena Ave Helena MT 59601 Contact: Tim Fredericks Phone: 406-442-9810	Area 5
Davis Business Machines Inc 2630 West Main Bozeman MT 59715 Contact: Marty Dues 406-587-0073	Area 6
Davis Business Machines Inc 819 Central Ave Great Falls MT 59401 Contact: Gene Samuels Phone: 406-727-4550	Area 7
Star Office Machines Inc 1505 Ave D Billings MT 59102 Contact: David Lefler Phone: 406-259-0429	Area 8, 9

Sharp Electronics Corp Inc

<u>Dealer</u>

Office Stop 700 Sunset Blvd Kalispell MT 59901 Contact: Don Roundtree Phone: 406-752-8655 Fax: 406-752-8651

Datafax Systems Inc 724 South Higgins Missoula MT 59801 Contact: Ryan Brewer Phone: 406-549-3935 Fax: 406-549-3935

Terrell's Office Machine 215 Haggerty Lane Bozeman MT 59715 Contact: Brad Terrell Phone: 406-587-4455 Fax: 406-587-4457

Automated Office Equipment 83 East Park Butte MT 59701 Contact:

Phone: 406-723-7260 Fax: 406-782-4708

Office Equipment Company 631 West 1st St Havre MT 59501 Phone: 406-265-9611 Fax: 406-265-8573

Preferred Office Equipment 501 8th Ave South Great Falls MT 59405 Contact: Bob Koth Phone: 406-454-1391 Fax: 406-454-3311

Automated Office Equipment 323 N Last chance Gulch Helena MT 59601 Contact: Wayne Stege Phone: 406-454-1391 Fax: 406-454-3311

Location

Zone 1

Lincoln, Lake, Sanders, Flathead

Zone 2

Mineral, Missoula, Ravalli, Granite, Powell

Zone 3
Deer Lodge

Zone 3

Beaverhead, Madison, Silver Bow

Zone 3
Silver Bow

Zone 4
Glacier, Liberty, Hill, Blaine

Zone 4

Teton, Cascade, Chouteau, Toole, Pondera

Zone 5

Meagher, Lewis & Clark

Sharp Electronics Corp Inc Con't

Dealer

Terrell's Office Machine 215 Haggerty Lane Bozeman MT 59715 Contact: Brad Terrell Phone: 406-587-4455 Fax: 406-587-4457

Flament Office Products 506 West Main Lewistown MT 59457 Contact: Doug Flament Phone: 406-538-5422 Fax: 406-538-2185

Midland Office Equipment 902 Central Ave Billings MT 59102 Contact: Mark Koerber Phone: 406-252-2141 Fax: 406-248-1339

Thirud Office Supply 301 South Central Sidney MT 59270 Contact: Sven Thirud Phone: 406-482-1800 Fax: 406-482-6713

Office Equipment Company 631 West 1st St Havre MT 59501 Contact: Harry Spangler

Phone: 406-265-9611 Fax: 406-265-8573

Location

Zone 5

Jefferson, Broadwater, Meagher **Zone 6**Gallatin, Sweet Grass

Zone 7

Judith Basin, Fergus, Wheatland, Petroleum

Zone 7

Golden Valley, Musselshell
Zone 8
Stillwater, Yellowstone, Carbon,
Big Horn, Rosebud, Treasure

Zone 8

Rosebud, Custer, Fallon, Carter, Powder River

Zone 9

Garfield, Prairie, Wibaux, Dawson, McCone, Richland, Valley, Daniels, Sheridan, Roosevelt

Zone 9
Phillips